



# Roglit 25

A new way of doing  
business

SAP S/4HANA Cloud, Public Edition

**GROW  
WITH  
SAP**

Zavezništvo za močnejši IT ekosistem – Building a Stronger IT Ecosystem



# Challenges



## Urgency

- Changing business needs
- Frustrated end-users
- End of maintenance

## Resources

- Time
- People
- Project backlogs

## Cost

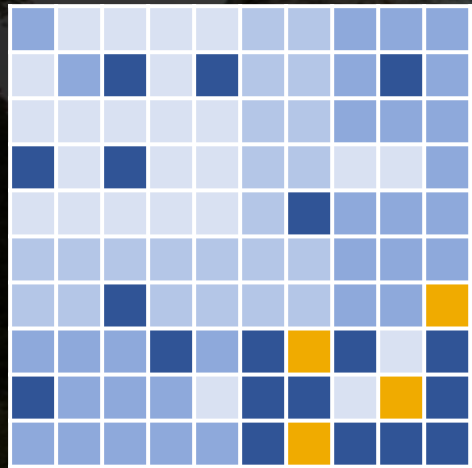
- Upgrade
- Infrastructure
- Technical debt



# The digital company: Future-state vision

Today

Complex, siloed, customized IT solutions and processes

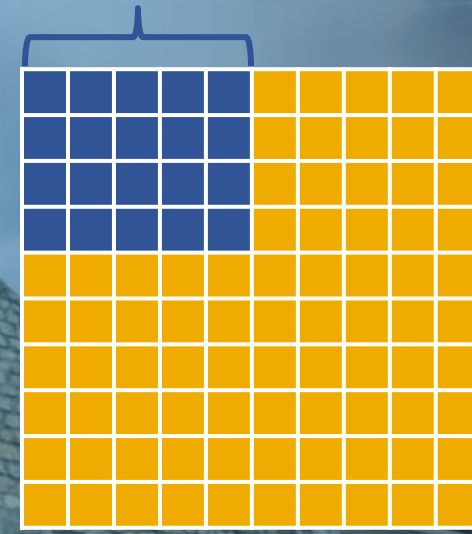


- Expensive and unsustainable
- Unable to adapt quickly to innovation
- Too many disparate applications

## Future state – achievable today

Simplified, market-standard IT solutions and business processes

Under 20% Unique solution



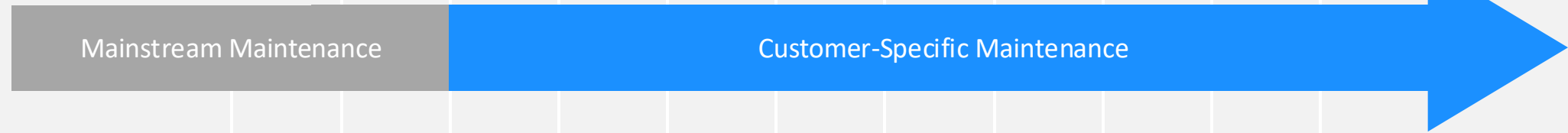
- Focus innovation on the <20% that differentiates

Over 80% Market standard

# Maintenance Timelines for SAP ERP 6.0

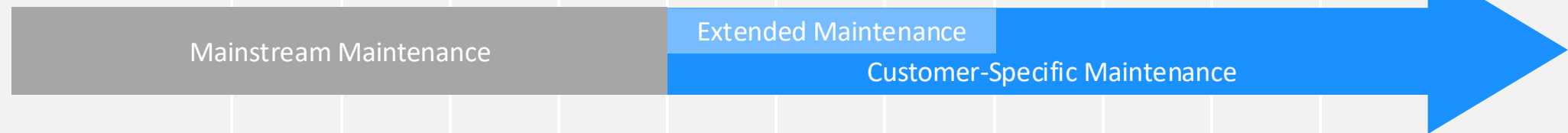
## SAP ERP 6.0

EHP 0–5



## SAP ERP 6.0

EHP 6–8



2023 2024 2025 2026 2027 2028 2029 2030 2031 2032 2033 2034



# SAP's Product Strategy – S/4HANA Cloud, public edition

**Intelligent  
Enterprises are  
Integrated  
Enterprises**





# SAP S/4HANA Cloud, public edition

## Clear, differentiated value proposition

### Run with industry best practices

to improve operational efficiency by running on preconfigured processes

### Get innovation moving

With a solution which is always up-to-date and secure

### Build your own breakthroughs

with cloud compliant extensibility tools which won't slow you down

### Move to the cloud with confidence

by using proven guidance to deliver speed + predictability

### Simple #1

Simple To Use



### Simple #2

Simple To Deploy



### Simple #3

Simple To Own & Operate





# Cloud ERP

with a complete, modular SaaS ERP solution to see, respond, and automate your business

50+ years

of SAP ERP and industry experience packaged in a ready-to-run SaaS ERP



Finance



Sales



Procurement



Services



Manufacturing



Supply chain



Business Platform

Core ERP scope

Service-centric scope

Product-centric scope

Business platform for extension + integration

# My Home in S/4HANA Cloud

Search the entire system for anything

Notifications

Situations requiring attention

Tabs to navigate to detailed transaction

Built-in Support, Learning Assets and Community Access

Overview pages by line of business

Quick access to the most important transactions

The screenshot displays the SAP S/4HANA Cloud 'My Home' dashboard. At the top, there is a search bar and a notification bell. Below the search bar, navigation tabs include 'My Home', 'Accounts Payable', 'Master Data - Business Partners', 'Master Data - Handling Units', 'Order Fulfillment Management', 'Sales Management', and 'Shipping'. A 'To Dos' section shows 'Situations (16)'. The main area features five warning cards about sales quotations expiring. Below these is a 'Pages' section with a video player and a grid of colored buttons for 'Overview', 'Suppliers', 'Supplier Invoices', 'Payments', 'Periodic Activities', 'Purchasing Rebates', 'Overview', and 'Billing Processing'. At the bottom, an 'Apps' section lists various transactional applications like 'Sales Management Overview', 'My Sales Overview', 'Delivery Performance', 'Sales Orders Demand Fulfillment', 'Pick Outbound Delivery', 'Track Sales Orders', 'Manage Billing Document Requests', 'Test Billing Document Request API', 'Create Billing Documents VF04', 'Create Billing Documents VF01', and 'Quotation Conversion Rates Valid/Not Completed'.



# Simplify everyday work

with an intuitive, personalized, intelligent,  
and collaborative user experience

SAP User Experience in  
SAP S/4HANA Cloud Public Edition

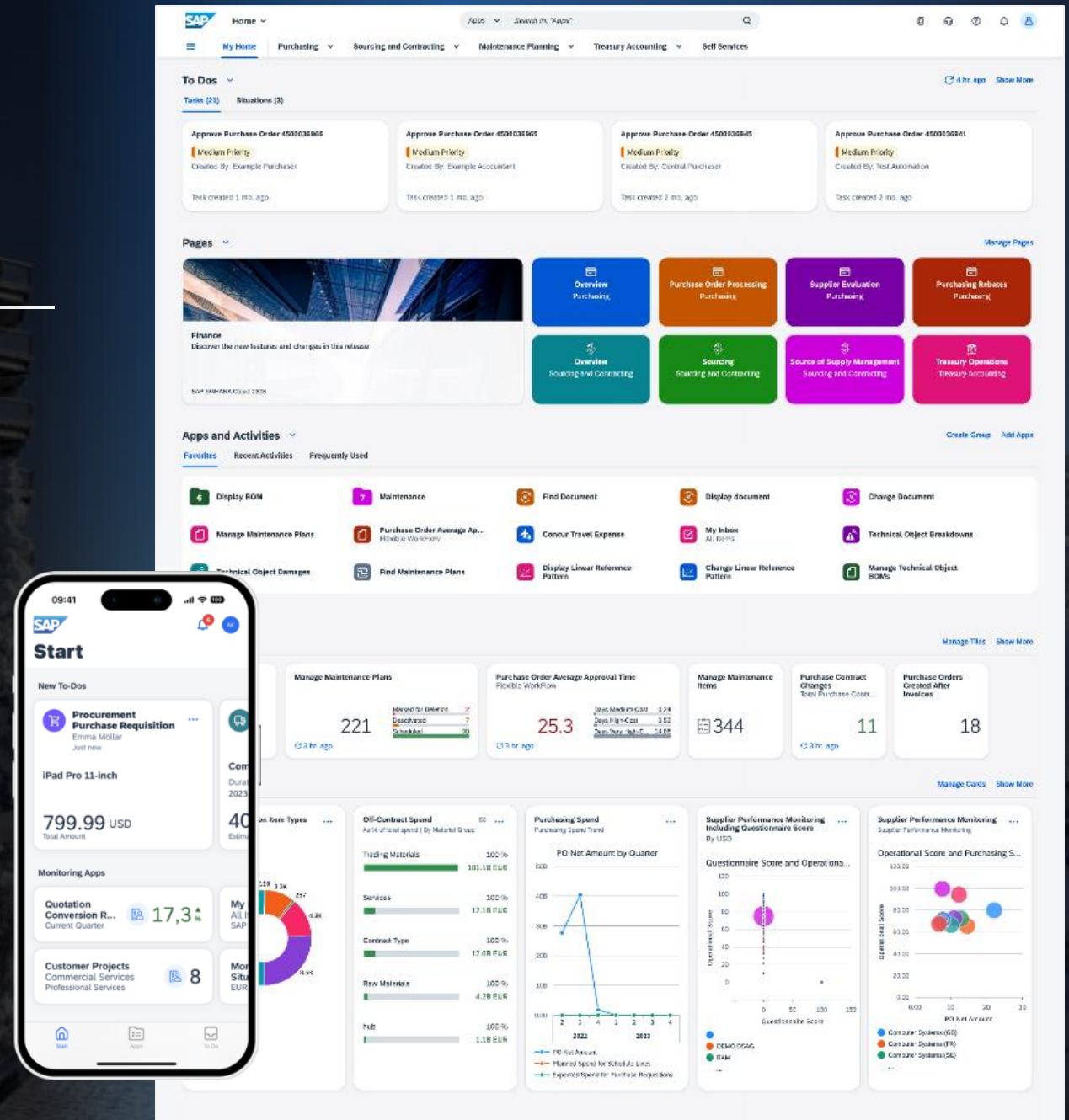
Intuitive

Collaborative

Personalized

Mobile

Intelligent

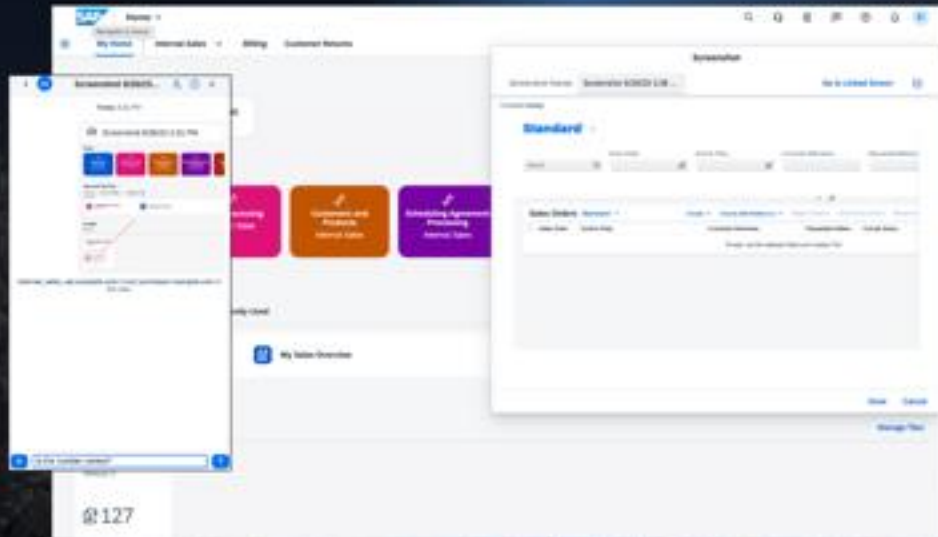


# Collaborate easier and faster with SAP and Microsoft Teams

## Collaborate easier and faster with SAP and Microsoft Teams

### SAP Collaboration Manager

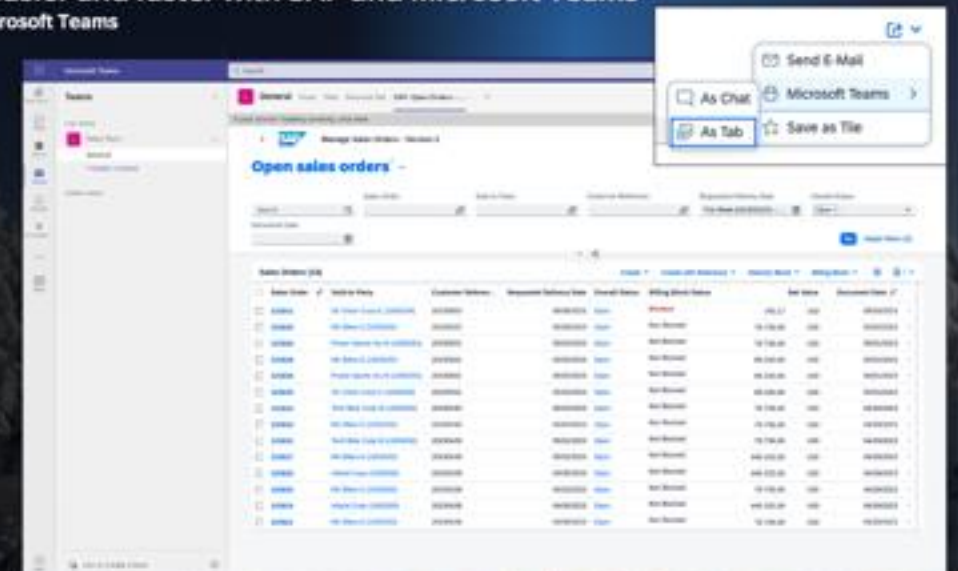
Seamlessly integrated collaboration directly inside the SAP Fiori launchpad to increase overall user efficiency



## Collaborate easier and faster with SAP and Microsoft Teams

### Integration with Microsoft Teams

"Share as Chat" and "Share as Tab" in Microsoft Teams improves collaboration among users via established channels





# Collaborate easier and faster with SAP and Microsoft Teams

## SAP Collaboration Manager

Seamlessly integrated collaboration directly inside the SAP Fiori launchpad to increase overall user efficiency

The image displays a SAP Fiori launchpad interface with a Microsoft Teams chat window overlaid. The chat window shows a screenshot of a SAP Sales Order screen. The screenshot is titled "Screenshot 6/26/23 3:38 ..." and shows a "Sales Orders" table with columns for "Sales Order", "Sold-to Party", "Customer Reference", "Requested Delivery", and "Overall Status". The table is currently empty, with a message below it stating "To start, set the relevant filters and choose 'Go'".

The SAP Fiori launchpad background shows a navigation bar with "Home", "Internal Sales", "Billing", and "Customer Returns". Below the navigation bar are several tiles: "Processing Internal Sales", "Customers and Products Internal Sales", and "Scheduling Agreement Processing Internal Sales". A "My Sales Overview" tile is also visible.

The Microsoft Teams chat window shows a message from "internal\_sales\_rep example.com" that says "example.com invited purchaser example.com to the chat." The chat input field at the bottom contains the text "is the number correct?".

# Collaborate easier and faster with SAP and Microsoft Teams

## Integration with Microsoft Teams

The screenshot shows the Microsoft Teams interface with a SAP application embedded in a channel. The SAP application displays a table of sales orders. A context menu is open over the table, showing options: 'Send E-Mail', 'Microsoft Teams', 'As Chat', 'As Tab', and 'Save as Tile'. The 'As Tab' option is highlighted with a blue border.

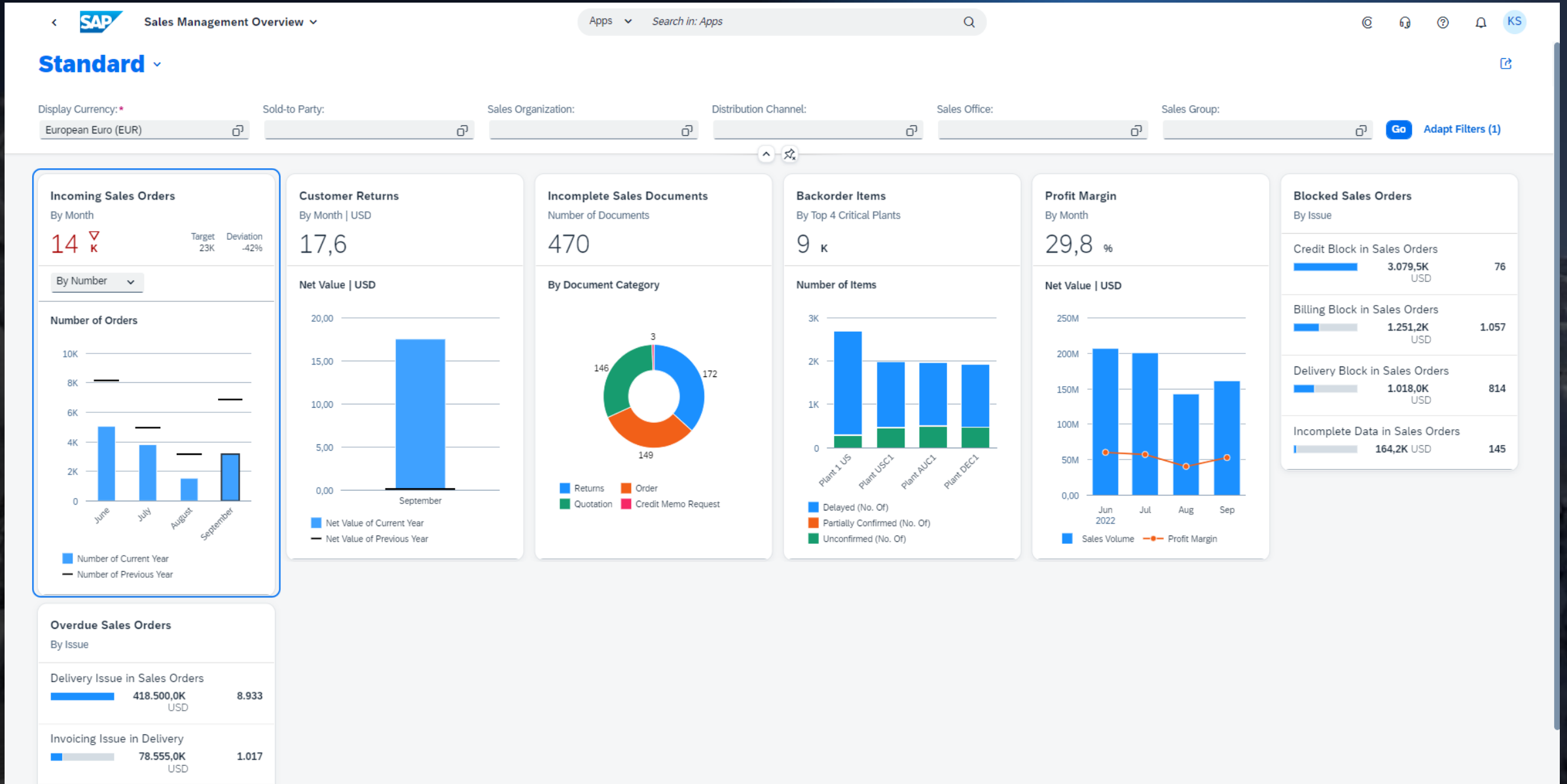
Sales Order	Sold-to Party	Customer Referen...	Requested Delivery Date	Overall Status	Billing Block Status	Net Value	Document Date
325841	SK Vision Corp-C (1000294)	20230503	05/06/2023	Open	Blocked	700,17 USD	05/03/2023
325840	NK Bikes-S (1000293)	20230502	05/06/2023	Open	Not Blocked	70.736,00 USD	05/02/2023
325839	Power Sports Inc-N (1000291)	20230501	05/02/2023	Open	Not Blocked	70.736,00 USD	05/01/2023
325838	NK Bikes-S (1000293)	20230501	05/05/2023	Open	Not Blocked	89.320,00 USD	05/01/2023
325836	Power Sports Inc-N (1000291)	20230501	05/02/2023	Open	Not Blocked	89.320,00 USD	05/01/2023
325835	SK Vision Corp-C (1000294)	20230501	05/04/2023	Open	Not Blocked	89.320,00 USD	05/01/2023
325834	Tech Bike Corp-W (1000292)	20230430	05/02/2023	Open	Not Blocked	70.736,00 USD	04/30/2023
325833	NK Bikes-S (1000293)	20230430	05/04/2023	Open	Not Blocked	70.736,00 USD	04/30/2023
325832	Tech Bike Corp-W (1000292)	20230429	05/01/2023	Open	Not Blocked	70.736,00 USD	04/29/2023
325827	NK Bikes-S (1000293)	20230428	05/02/2023	Open	Not Blocked	440.332,00 USD	04/28/2023
325826	Inland Corp (1000290)	20230428	04/30/2023	Open	Not Blocked	440.332,00 USD	04/28/2023
325825	NK Bikes-S (1000293)	20230428	05/02/2023	Open	Not Blocked	70.736,00 USD	04/28/2023
325824	Inland Corp (1000290)	20230428	04/30/2023	Open	Not Blocked	440.332,00 USD	04/28/2023
325821	NK Bikes-S (1000293)	20230426	04/30/2023	Open	Not Blocked	70.736,00 USD	04/26/2023

“Share as Chat” and “Share as Tab” in Microsoft Teams improves collaboration among users via established channels



# Overview pages

Embedded Analytics powers the user experience and directs the user to the most critical situations



# SAP Business AI approach

Relevant. Reliable. Responsible.

Finance | Supply Chain | HR | Procurement | Marketing and Commerce | Sales and Services | IT



Joule

A copilot that truly understands your business

## Embedded AI capabilities

Cloud ERP

Human capital  
management

Spend management  
and business network

Customer relationship  
management

Business Technology  
Platform

## AI foundation

on Business Technology Platform

## AI ecosystem partnerships and investments



ANTHROPIC



cohere

databricks

DataRobot

Google Cloud

IBM

Microsoft



# Joule

Reduce average search time across applications by up to 80% with an AI copilot that helps you work faster

Benefit from smarter insights and quick answers on demand

Achieve better outcomes when creating content, code, and more

Maintain full control over decision-making and your data privacy

The image displays the SAP Joule AI copilot interface. At the top, a navigation bar includes the SAP logo, a 'Home' dropdown, a search bar with the text 'Search or ask the Digital Assistant', and user profile icons for 'PH' and 'JD'. Below the navigation is a large banner with a photo of three people and the text 'Fri, Sep 22 Hello, Philipp!'. The main dashboard is divided into several sections: 'To Dos' with a 'Procurement Purchases' card for 'Kevin Hudemann' showing a 'Replacement Laptop' for '2,450.00 EUR'; 'Insights' with a card for 'Incoming Sales Orders' showing '289.1 K' (up from 266.1K) over '4 Months'; 'Pages' with a 'Manufacturing' card and several overview cards like 'Internal Sales Overview', 'Solution Order Management', and 'Source of Supply Management'; and 'Apps and Activities' with a grid of app tiles such as 'Purchasing', 'Create Sales Orders', 'Monitor Recommendations for Sales Document Completion', and 'Track Sales Orders'. On the right side, a purple chat window is open, displaying the Joule logo and the text 'Hello Jones, How can I help you?' with a 'Get started' button and a 'Talk to me naturally' input field.

Roadmap—subject to change\*



# Get innovation moving

Stay ahead by always getting the latest process and technology innovation

Systems “continuously upgraded” and always on latest and greatest, eliminating major upgrade projects allowing fast and cost-effective adoption of new innovations.



## Fast & Continuous Access to New Innovations

Customers receive new features on a continuous basis via updates. Currently, we ship them on a monthly basis.



## Minimal Disruption, Maximum Business Continuity

Monthly feature updates are optional and nondisruptive.

**Twice a year** all those features and further innovations are delivered via releases.

1

Release  
in February



2

Release  
in August



# Get innovation moving

with compliant expansion into new regions with the widest and deepest localization coverage of any SaaS ERP

Go global with confidence with globally-ready localizations

- **Deep:** Country-level localizations integrated end-to-end at a deep functional level
- **Compliant:** Up-to-date regulatory compliance for tax, statutory reporting, and business-to-government interactions
- **Everywhere:** Geographic coverage for 59 countries/regions in 33 languages. Expand further with localization-as-a-self-service tools

59

local versions delivered by SAP

**Including Slovenia, Croatia, Serbia**

33

Languages supported

**Including Slovenian, Croatian, Serbian**

Any

other country/region rollout with localization as a self-service for SAP S/4HANA Cloud Public Edition <sup>(1)</sup>

Includes content for:

Accounting

Tax

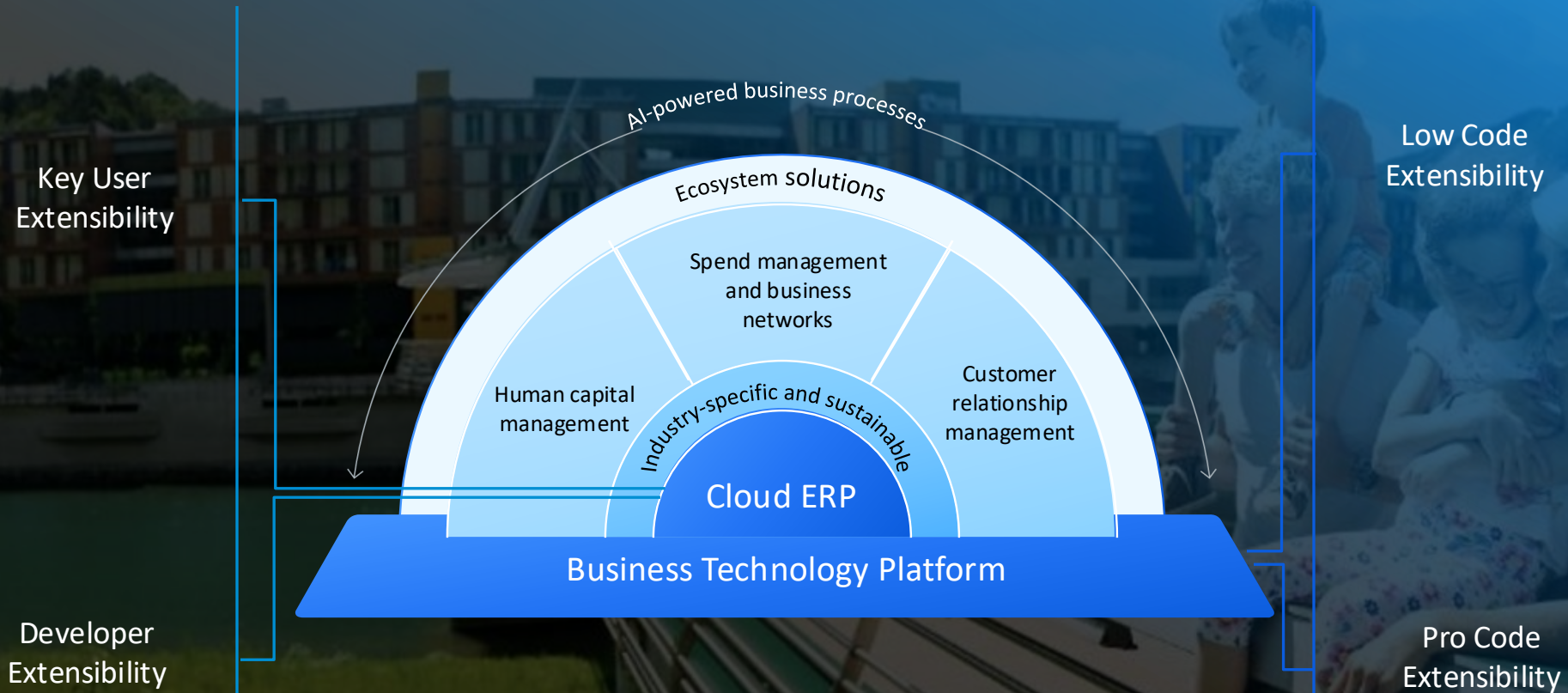
Payments

Invoicing

Reporting

<sup>1</sup> Current S/4HANA Cloud customers using SAP Central Business Configuration (CBC) with 3-system landscape environment can participate in [Customer Local Version early adoption program](#). Belarus, Venezuela, embargo countries and SAP delivered/planned Local Versions are excluded.

# Build your own breakthroughs with differentiating extensions, automations and intelligence



Keep core clean and deliver breakthrough extensibility

EXTENSIBILITY INTEGRATED IN SAP S/4HANA CLOUD

SIDE-BY-SIDE EXTENSIBILITY



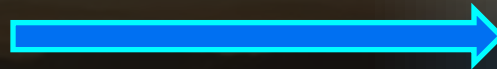


# GROW with SAP

How to choose your individual cloud journey?

## Cloud journey 1

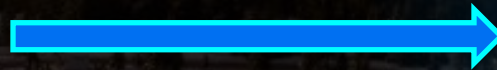
New to SAP, not a customer yet, but wanting a processes redesign, implementation of best practices, a continuous innovation cycle?



New (greenfield) implementation

## Cloud journey 2

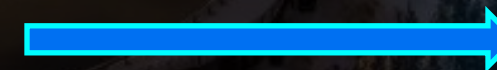
NOT new to SAP, you are our customer, but wanting a processes redesign towards business and industry standards, implementation of best practices instead of customizations?



New (greenfield) implementation

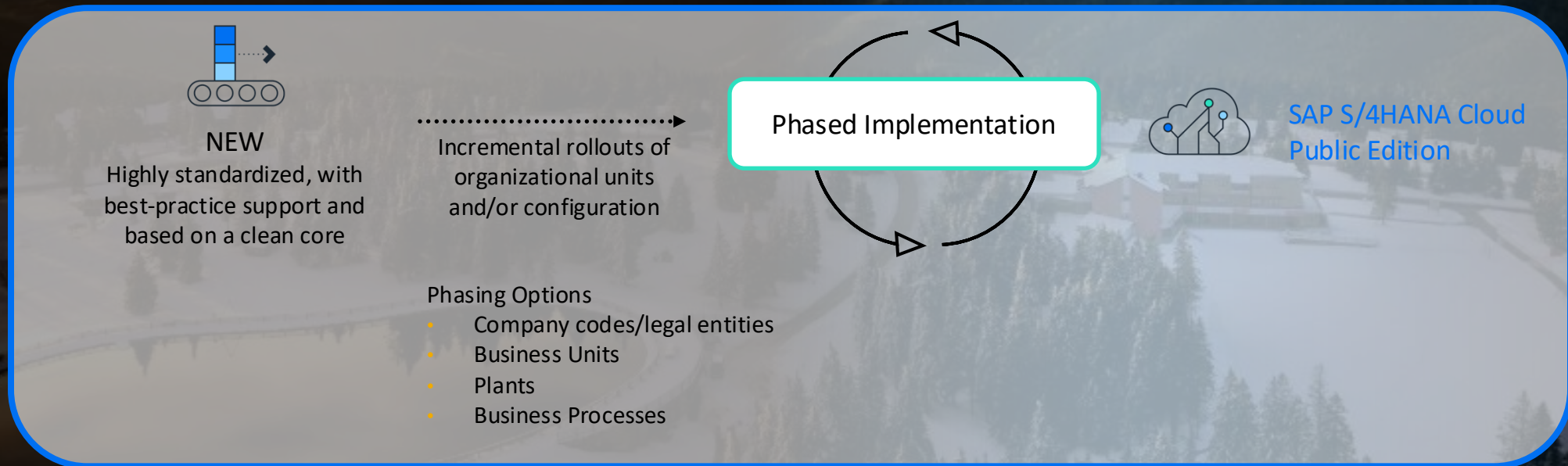
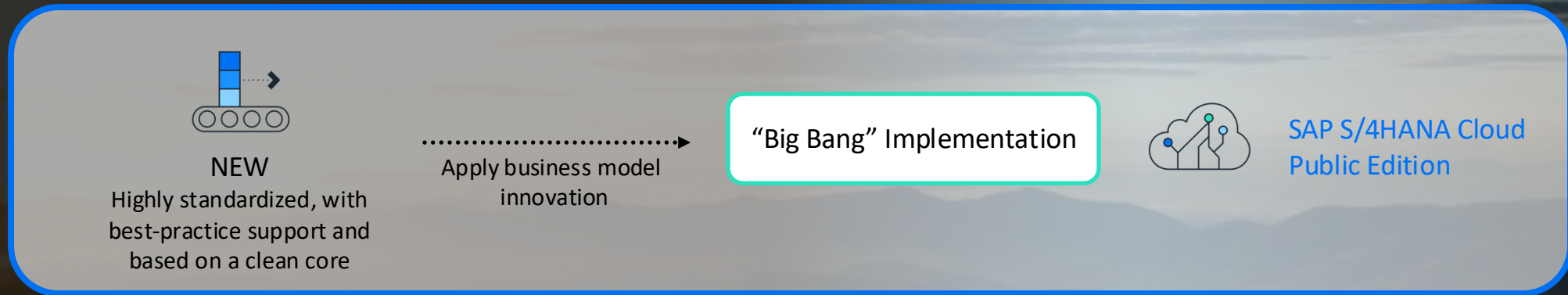
## Cloud journey 3

NOT new to SAP, you are our customer, but wanting for your daughter companies a smart, integrated, connected and straightforward solution to cover the 'group'?



New (greenfield) implementation for your subsidiary companies  
(Two-Tier approach)

# Transitioning to SAP S/4HANA Cloud Public Edition with Cloud journeys 1 & 2



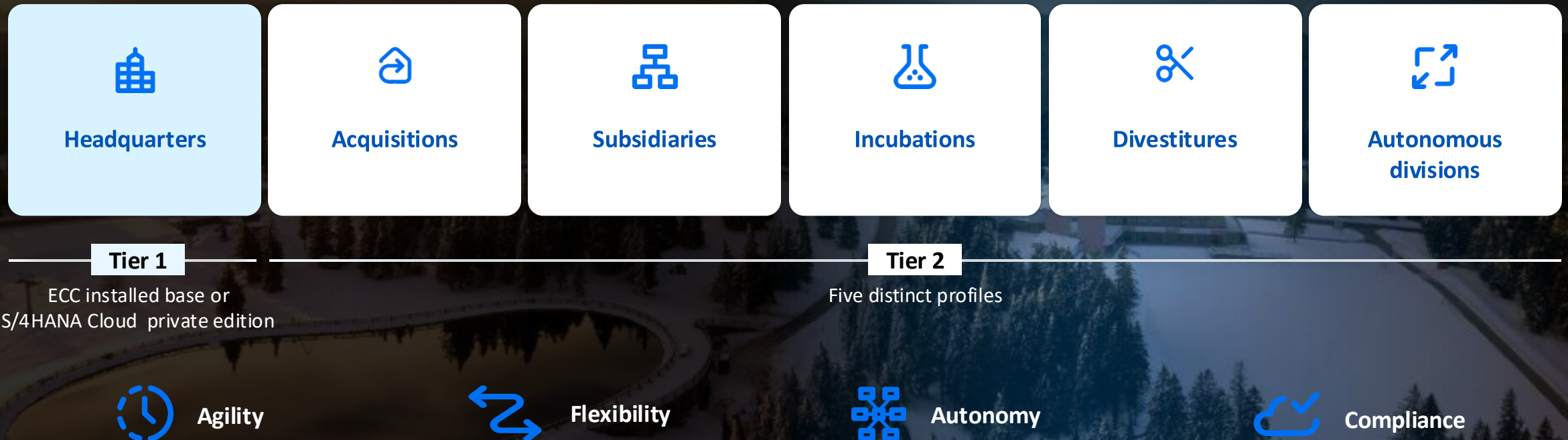


# Transitioning to SAP S/4HANA Cloud Public Edition with Cloud journey 3 ▶

## Going to market with enterprise customers

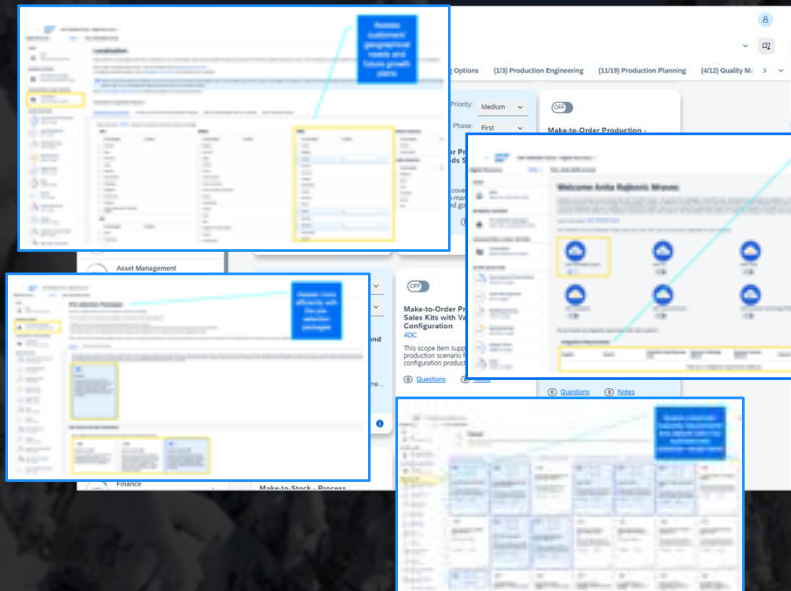
Two-tier ERP lets large enterprises adopt SaaS ERP based on their own priorities, pace and scale—while balancing:

- Speed versus governance
- Individualization versus standardization
- Autonomy versus integration



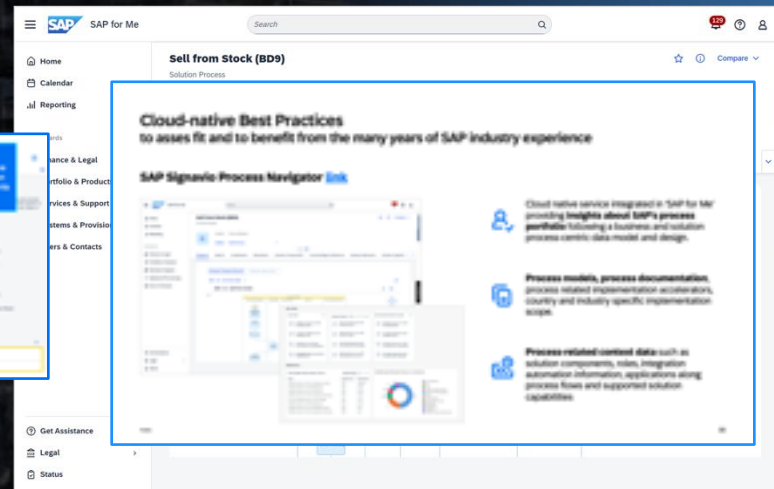
# Accelerate go live with guided tools and methodology and a predictable scope and timeframe

## Digital Discovery



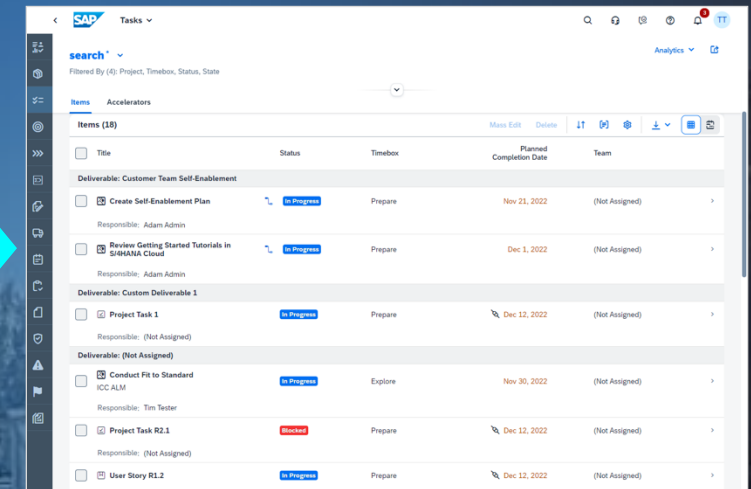
Explore the full breadth and depth of best practice processes to rapidly define scope, benefits and a predictable implementation

## Industry Best Practices



Assess fit to standard against SAP Best Practices based upon the many years of SAP industry experience

## Services & Tools



Accelerated services, producing predictable results enabled by integrated tools (CALM\*) and methodologies (Activate)

\* Cloud Application Lifecycle Management



START

Start  
Start your discovery here! >

BUSINESS CONTENT

Pre-selection packages  
Start with a preselection here! >

LOCALIZATION & LEGAL ENTITIES

Localization  
Select relevant countries >

SCOPE SELECTION

Sourcing and Procurement  
35/64 in scope >

Asset Management  
4/4 in scope >

R&D/Engineering  
7/25 in scope >

Manufacturing  
28/51 in scope >

Supply Chain  
39/59 in scope >

Sales  
31/58 in scope >

Service  
0/7 in scope >

Human Resources  
2/6 in scope >

Finance  
53/163 in scope >

Database and Data Mngt.  
8/29 in scope >

App. Platf. and Infrastr.

## Localization

Please select the countries/regions below that are applicable for your implementation. Based upon this selection the discovery assessment will show the available scope items to select. Some localizations may require additional subscriptions in consideration.

Refer to slide "Localization-relevant SKUs" in the SAP S/4HANA Cloud [licensing overview document](#).

For additional localization guidance, refer to [field guidance document](#) on SAP S/4HANA Cloud Localization.

**i** Please be aware that scope item availability may not be the same for all selected countries/regions. Note, not all available scope items for a given country/region are localized to comply with business and legal requirements and are based on the preconfigured regional, state, city or municipality-level legal requirements as part of our standard solution.

Refer to [country/region-specific functions](#) on delivered localization for the various local versions.

**Total Number of Legal Entities Required: 3**

[SAP Delivered Local Versions](#)   Customer Local Versions (Early Adoption Program)   Other Countries/Regions (Not on roadmap)   Scope Localization Matrix

Please check Note [3483867](#) carefully for Localization restrictions and plan accordingly.

### APJ

Country/region	# Entities
<input type="checkbox"/> Australia	
<input type="checkbox"/> India	
<input type="checkbox"/> Indonesia	
<input type="checkbox"/> Japan	
<input type="checkbox"/> Malaysia	
<input type="checkbox"/> New Zealand	
<input type="checkbox"/> Philippines	
<input type="checkbox"/> Singapore	
<input type="checkbox"/> South Korea	
<input type="checkbox"/> Thailand	
<input type="checkbox"/> United States Minor Outlying Islands	

### GC

Country/region	# Entities
<input type="checkbox"/> China	
<input type="checkbox"/> Hong Kong	
<input type="checkbox"/> Taiwan	

### EMEA

Country/region	# Entities
<input type="checkbox"/> Belgium	
<input type="checkbox"/> Denmark	
<input type="checkbox"/> Egypt	
<input type="checkbox"/> Finland	
<input type="checkbox"/> France	
<input type="checkbox"/> French Guiana	
<input type="checkbox"/> French Polynesia	
<input type="checkbox"/> French Southern Territories	
<input type="checkbox"/> Greece	
<input type="checkbox"/> Guadeloupe	
<input type="checkbox"/> Ireland	
<input type="checkbox"/> Israel	
<input type="checkbox"/> Italy	
<input type="checkbox"/> Kingdom of Saudi Arabia	
<input type="checkbox"/> Kuwait	
<input type="checkbox"/> Luxembourg	

### MEE

Country/region	# Entities
<input type="checkbox"/> Austria	
<input type="checkbox"/> Bulgaria	
<input checked="" type="checkbox"/> Croatia	<input type="text" value="1"/>
<input type="checkbox"/> Czechia	
<input type="checkbox"/> Germany	
<input type="checkbox"/> Hungary	
<input type="checkbox"/> Kazakhstan	
<input type="checkbox"/> Poland	
<input type="checkbox"/> Romania	
<input type="checkbox"/> Russia	
<input checked="" type="checkbox"/> Serbia	<input type="text" value="1"/>
<input type="checkbox"/> Slovakia	
<input checked="" type="checkbox"/> Slovenia	<input type="text" value="1"/>
<input type="checkbox"/> Switzerland	
<input type="checkbox"/> Ukraine	

### North America

Country/region	# Entities
<input type="checkbox"/> Canada	
<input type="checkbox"/> United States	

### Latin America

Country/region	# Entities
<input type="checkbox"/> Argentina	
<input type="checkbox"/> Brazil	
<input type="checkbox"/> Chile	
<input type="checkbox"/> Colombia	
<input type="checkbox"/> Mexico	
<input type="checkbox"/> Peru	

Assess customers' geographical needs and future growth plans

Assess more efficiently with the pre-selection packages

START

**Start**  
Start your discovery here! >

BUSINESS CONTENT

**Pre-selection packages**  
Start with a preselection here! >

LOCALIZATION & LEGAL ENTITIES

**Localization**  
Select relevant countries >

SCOPE SELECTION

**Sourcing and Procurement**  
35/110 in scope >

**Asset Management**  
4/7 in scope >

**R&D/Engineering**  
7/35 in scope >

**Manufacturing**  
28/136 in scope >

**Supply Chain**  
39/88 in scope >

**Sales**  
31/87 in scope >

**Service**  
0/15 in scope >

**Human Resources**  
2/6 in scope >

**Finance**  
53/306 in scope >

**Database and Data Mngt.**  
8/39 in scope >

**App. Platf. and Infrastr.**  
4/14 in scope >

**Sol. for Specific Industries**  
1/63 in scope >

## Pre-selection Packages

Become an Intelligent Enterprise faster by leveraging pre-selected scope packages.

Learn how ready-to-use, pre-selected scope packages can accelerate your SAP solution deployment.

- Simplify all phases of your deployment project including discovery and user adoption
- Get a reference solution with pre-selected processes and example data for required scope items (best practices) of your industry and/or your line of business.
- Utilize the pre-selection in your implementation project, focusing on process adaptations to your requirements rather than designing from scratch.

Please choose from the pre-selection packages to define a default set of scope items (best practices) in the discovery assessment tool. After that you can simply discover SAP S/4HANA Cloud in the discovery tool and check for additional

Baseline Pre-selection ERP Scenarios

This bundle includes scope items essential to the implementation of key business processes for your company (Invoice to Cash, Record to Report, Order to Fulfill and more). The objective is to provide a rapid and focused implementation of business processes for your project. While most business processes are functionality based scope items on your specific project once you have successfully established the baseline. The bundle includes 69 scope items providing an operational solution once deployed. There are additional services available that provide a pre-configured explore environment within weeks, personalized to you to visualize and consume the SAP leading practices, please ask your SAP/Partner Account Executive for more details.

ON

### Baseline

This bundle covers key end-to-end processes for your company in the areas of Sales, Finance and Procurement. A sample of the Business Processes delivered includes Invoice to Cash, Order to Fulfill, Record to Report and Procure to Receipt.

## PRE-SELECTION ERP SCENARIOS

Below packages include scope items that are most relevant to the respective ERP scenario.

OFF

### Finance-Led ERP

Finance-Led ERP provides key financial management best practices to run administrative ERP which also includes procurement and sales capabilities.

OFF

### Service Centric ERP

Service-centric Cloud ERP provides key financial management best practices to run administrative ERP as well as project and service-related capabilities with industry-specific capabilities to support service-oriented industries for midsize and large companies.

ON

### Product Centric ERP

Produce and Sell Standard Products (PSSP) is one product-centric scenario that provides all capabilities required to run make-to-stock-based production followed by selling the produced goods from stock.



- START
- BUSINESS CONTENT
- LOCALIZATION & LEGAL ENTITIES
- SCOPE SELECTION**
- Sourcing and Procurement 35/64 in scope
- Asset Management 4/4 in scope
- R&D/Engineering 7/25 in scope
- Manufacturing 28/51 in scope
- Supply Chain 39/59 in scope
- Sales 31/58 in scope
- Service 0/7 in scope
- Human Resources 2/6 in scope
- Finance 53/163 in scope
- Database and Data Mngt. 8/29 in scope
- App. Platf. and Infrastr. 4/13 in scope
- Sol. for Specific Industries

### Finance

33% In Scope

Achieve excellence in financial management & accounting with regulatory compliance and improved margins. Achieve instantaneous financial insight at any time, from anywhere using best practices and machine learning automation, in place of excel.

(24/54) Accounting and Financial Close (3/11) Advanced Accounting and Financial Close (2/7) Advanced Financial Operations (10/17) Cost Management and Profitability Analysis (3/5) Enterprise Risk and Compliance

Assess customers' business requirements and capture them into business best practices / scope items

<b>Accounting and Financial Close J58</b> ON Priority: High Phase: First The central task of general ledger accounting is to provide a comprehensive overview of external accounting and	<b>Accounting and Financial Close - Group Ledger IFRS 1GA</b> ON Priority: High Phase: First General Ledger Accounting provides a comprehensive overview of external accounting and accounts and supports	<b>Accounting and Financial Close - Group Ledger US GAAP 2VA</b> OFF The central tasks of General Ledger accounting are to provide a comprehensive picture of external	<b>Actual Costing 33Q</b> ON Priority: High Phase: First This scope item enables actual costing for material inventory. Initially, all goods movements in a period are valued	<b>Asset Accounting J62</b> ON Priority: High Phase: First Asset accounting, a subsidiary ledger of the general ledger, is used to manage and document fixed asset transactions in	<b>Asset Accounting - Group Ledger IFRS 1GB</b> ON Priority: High Phase: First Asset accounting is a subsidiary ledger of the general ledger and is used to manage and document fixed asset transactions in	<b>Asset Accounting - Group Ledger US GAAP 33F</b> OFF Asset accounting is a subsidiary ledger of the general ledger and is used to manage and document fixed asset transactions in
<b>Asset Accounting - Additional Depreciation Area 5HG</b> OFF This scope item is optional.	<b>Asset Under Construction BFH</b> ON Priority: High Phase: First This scope item enables you to manage Assets under Construction (AuC). Assets under Construction are a special form of	<b>Asset Under Construction - Group Ledger IFRS 1GF</b> ON Priority: High Phase: First Assets under Construction (AuC) are a special form of tangible assets. They are usually displayed as a separate balance	<b>Asset Under Construction - Group Ledger US GAAP 33G</b> OFF Assets under Construction (AuC) are a special form of tangible assets. They are usually displayed as a separate balance	<b>Asset Under Construction - Additional Depreciation Area 5KF</b> OFF This scope item is optional.	<b>Automated Upload of General Ledger Entries 48I</b> OFF In the normal course of business, there may be transactions that take place without being recorded in accounting and	<b>Automated Upload of Manual Entries via API 4CA</b> OFF The bot automatically collects journal entry templates from Microsoft Outlook, extracts and validates the content, and
<b>Event-Based Revenue Recognition - Project-Based Sales</b> ON Priority: High Phase: First	<b>Event-Based Revenue Recognition - Project-Based Sales - IFRS</b> OFF	<b>Event-Based Revenue Recognition - Project-Based Sales - IFRS</b> OFF	<b>Event-Based Revenue Recognition - Project-Based Sales - IFRS</b> OFF	<b>Event-Based Revenue Recognition - Project-Based Sales - IFRS</b> OFF	<b>Event-Based Revenue Recognition - Project-Based Services - IFRS</b> OFF	<b>Event-Based Revenue Recognition - Project-Based Services - IFRS</b> OFF

Assess the integration requirements









- START**
  - Start  
Start your discovery here! >
- BUSINESS CONTENT**
  - Pre-selection packages  
Start with a preselection here! >
- LOCALIZATION & LEGAL ENTITIES**
  - Localization  
Select relevant countries >
- SCOPE SELECTION**
  - Sourcing and Procurement**  
32%  
35/110 in scope >
  - Asset Management**  
57%  
4/7 in scope >
  - R&D/Engineering**  
20%  
7/35 in scope >
  - Manufacturing**  
21%  
28/136 in scope >
  - Supply Chain**  
44%  
39/88 in scope >
  - Sales**  
36%  
31/87 in scope >

# Welcome Anita Rajkovic Mravec

Empower your business to Run Ahead with SAP S/4HANA Cloud – the world's first intelligent cloud ERP suite. Accelerate and simplify the adoption of SAP S/4HANA Cloud by streamlining your business processes with the knowledge of being legally compliant in different countries. Many of the SAP Best Practices for SAP S/4HANA Cloud allow you to run SAP S/4HANA Cloud in two-tier landscapes with your existing on-premise ERP System. Here you can select the applicable Scope Items and get detailed information from our Best Practices. You can also ask questions to SAP and define your integration requirements with other systems. We will address these topics in a follow-up meeting or during a Discovery Assessment workshop.

Learn more about: [SAP S/4HANA Cloud](#)

SAP S/4HANA Cloud is defaulted. Please select any other SAP LoB Cloud solutions applicable to your company:

 <b>SAP S/4HANA Cloud</b> <input checked="" type="checkbox"/> YES	 <b>SAP CX</b> <input type="checkbox"/> NO	 <b>SAP Ariba</b> <input type="checkbox"/> NO	 <b>SAP Concur</b> <input type="checkbox"/> NO
 <b>SAP Fieldglass</b> <input type="checkbox"/> NO	 <b>SAP SuccessFactors</b> <input type="checkbox"/> NO	 <b>SAP Business Technology Platform</b> <input type="checkbox"/> NO	 <b>SAP Analytics Cloud</b> <input type="checkbox"/> NO

Do you foresee any integration requirements with other systems?

### Integration Requirements +

Supplier	System	S/4HANA Cloud Business Area	Business Challenge (Why?)	Business Process (What?)	Inbound / Outbound	API
There are no integration requirements added yet.						



# Cloud-native Best Practices

to assess fit and to benefit from the many years of SAP industry experience

## SAP Signavio Process Navigator [link](#)

The screenshot displays the SAP Signavio Process Navigator interface. The main area shows a process flow diagram for 'Sell from Stock (BD9)' with a 'Solution Process Flow (2)' and 'Solution Value Flow' view. The sidebar includes sections for 'My Areas' (My Favorite, Recently Browsed, My Customized Solution Scenario) and 'Whats New' (Recent Updated Solution Scenario / Service, SI/HANA Cloud 2302 Solution Process by Line of Business). The 'My Areas' section lists various SAP best practices for SAP Marketing Cloud, SAP S/4HANA Cloud, SAP SuccessFactors Onboarding, and SAP SuccessFactors Learning. The 'Whats New' section includes a table of recent updates and a donut chart showing the distribution of solution processes by line of business.

Name	Target Release	Date Updated
SAP Best Practices for SAP SuccessFactors Learning	2208	Yesterday
SAP Best Practices for SAP Marketing Cloud	2208	July 23
SAP Best Practices for SAP S/4HANA Cloud	2208	July 23
SAP Best Practices for SAP SuccessFactors Onboarding	2208	July 21
Enterprise Management Layer for SAP S/4HANA	2208	July 10
SAP Best Practices for SAP Marketing Cloud	2208	July 10
SAP Best Practices for SAP SuccessFactors Learning	2208	July 9
SAP Best Practices for SAP SuccessFactors Onboarding	2208	Jun 2



Cloud native service integrated in 'SAP for Me' providing **insights about SAP's process portfolio** following a business and solution process-centric data model and design.



**Process models, process documentation,** process related implementation accelerators, country and industry specific implementation scope.



**Process-related context data** such as solution components, roles, integration automation information, applications along process flows and supported solution capabilities



Yes...ducks!





**1. Look under your chair...and see if there you find a package**

**2. If you are the lucky participant...join us on stage**



**3. When I say “start”, open the package and assemble a duck from the six bricks (60 sec.)**



# START





**STOP**



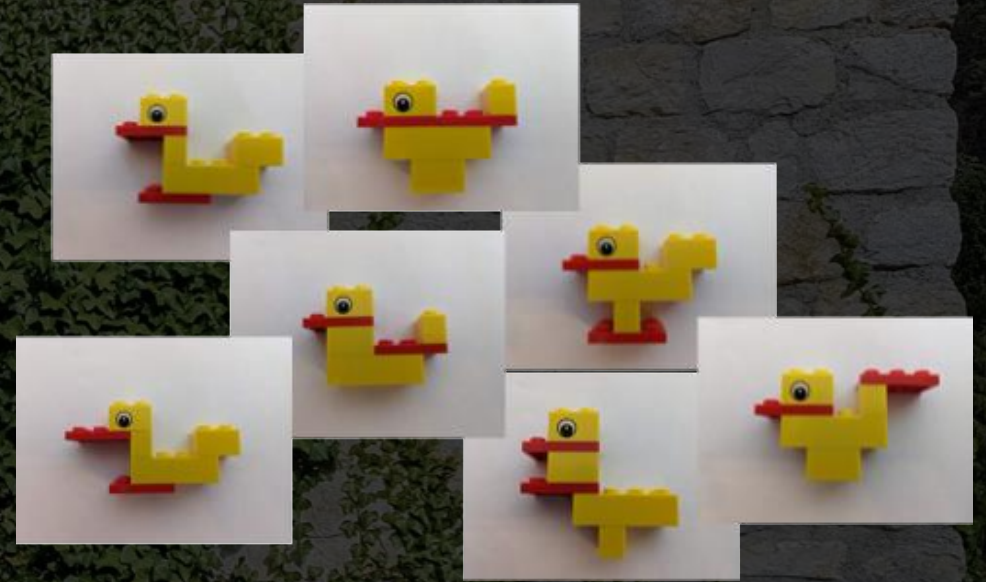


Only 6 standard Lego bricks allow you to build 102,981,500 individual ducks.

More Lego bricks could be easily added.

It is also possible to create individual solutions with standard building blocks while being on your own transformation journey!

Which duck are we building together?





# Thank you

Roglit is more than just another conference.

**GROW  
WITH  
SAP**